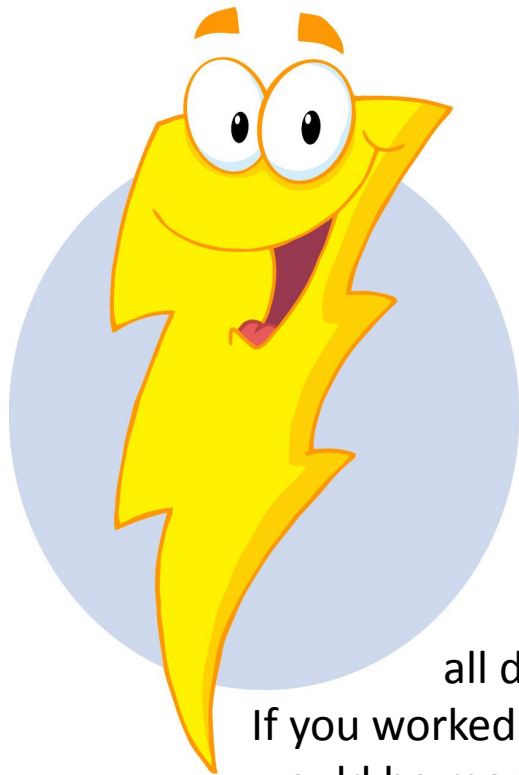


Leverage Your Energy

You can spot an entrepreneur in almost any room, or any place for that matter. They are usually so passionate about what they do that you can feel their energy from a few metres away.



So, what is this energy actually good for? Making sales, getting PR (public relations), doing seminars or speaking events, and motivating employees. How do you harness this energy: Realize that you have this energy Figure out where your company needs this the most and use it For example, if your employees are acting lack lustre about their roles within your company and you are doing the administration work in the back office

all day, this isn't using your energy!

If you worked with the employees, they would be more motivated and your energy would be contagious.

TIP: Your energy inspires people around you. Using this in your business is important.

Business Solver Modules:

- ❖ Cold Calling
- ❖ Business Development
- ❖ Find Good Suppliers & Partners

